

Job: Personal Lines Account Manager

Job Description:

- Servicing a Personal Lines Book of Business
- Developing mono-line accounts into multi-line accounts by cross - selling
- Reviewing with the client their insurance coverages and provide recommendations
- Informing clients of advantages and benefits of combining home and auto policies
- Growing the Book of Business
- Liaison with several insurance company underwriters (Axa, Economical, Intact, Wawanesa etc)

Qualifications and Requirements:

- Level 1 or Level 2 Alberta Insurance Council licence
- Minimum of 2 years of experience
- Experience in The Agency Manager (TAM) software
- Excellent customer service skills
- Must be well organized
- Excellent verbal and written communication skills.
- Ability to work in a team environment

Compensation:

The compensation comprises of:

- Annual Salary
- Plus Commission
- Plus Performance Bonus
- RRSP
- Fully paid Group Health Benefits